





**Teresa Dent CBE Chief Executive** 

## **Building an investable landscape**











#### ......meeting & beating Government environmental targets......









#### **Private Sector:**

Nutrient & BNG trading
Voluntary markets
ESG trading



#### **Public Sector:**

ELMS

**Grant Funding** 



### **Enabling Farmer Ambition**





Vision: Farmers protecting and enhancing nature for the public good.

**Mission:** To harness scale and member cooperation to secure the best environmental results and financial returns for a wide range of natural capital goods and services

- Reverse biodiversity loss, species recovery
- Cleaner water in our rivers
- Net C zero farming by 2040

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- Net C zero farming by 2040
- Peatland restoration
- Cleaner air
- Fairer representation



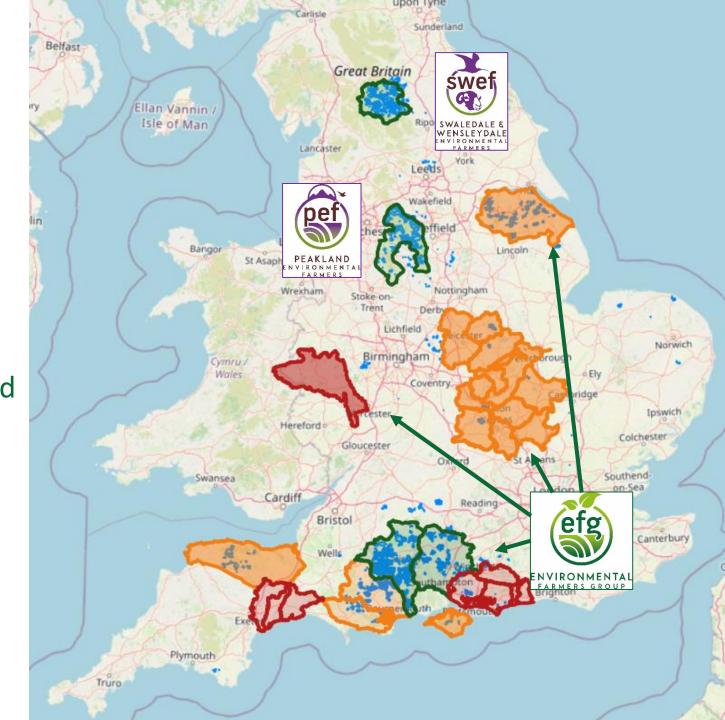
## **Creating Scale**

- 500+ paying or EOI Members
- 220,000 ha (or 550,000 acres)

#### = 2.6% of England farmed area

Current in scope area: 17% England land area

72% of England managed by farmersand moorland managers8% managed for nature



#### **Governance - Farmer owned & Farmer led**

#### **EFG Board CHAIR**



Matt Fry, Farmer



Gavin Fauvel, Estate Manager GWCT



Teresa Dent.



Hallam Mills. Farmer



Farmer



Rob Shepherd, Chris Sparrow, Colin Smart, NCA



ex. John Deere Farmer



Tim Palmer,



Josh Stratton, Farmer



**Each cell has a Steering Group of farmers and** environmental advisors





## **Equalisation Mechanism**

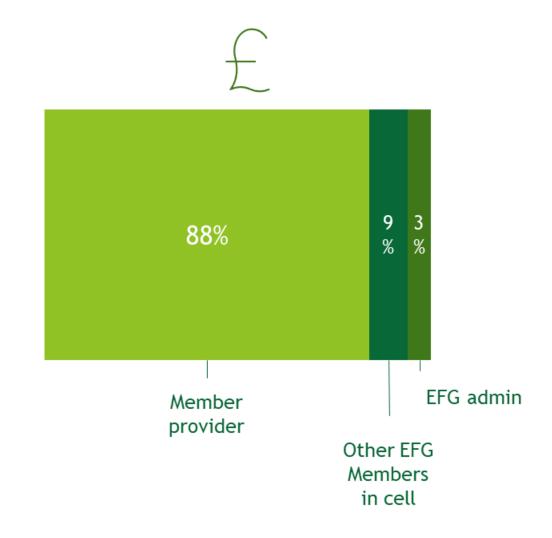
£1.25 / ha subscription

**Equalisation policy** 

Trading all through EFG

Trade Allocation policy

Fair exit arrangement

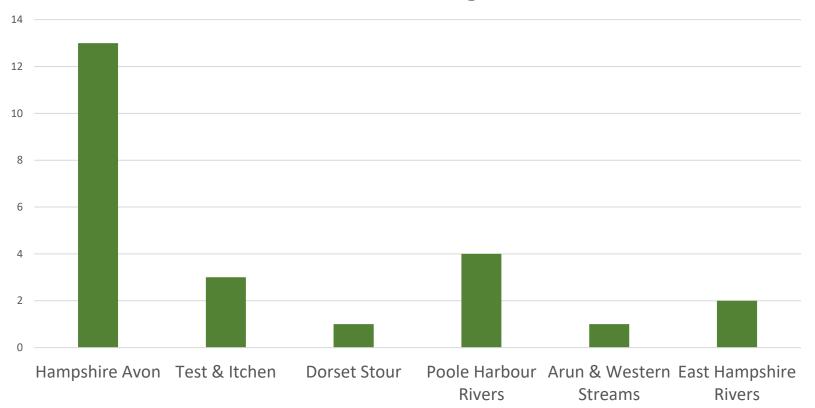




## **EFG Trading**

- £1m trade complete
- Pipeline of 26 trades worth £30m
- Development of voluntary markets

#### Number of trading leads





## **Market Development**







- BNG
- **Nutrient Neutrality**

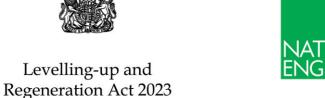
#### 2. Investors

- Lease + sell credits
- Resell credits
- Buy credits for fund

#### 3. Voluntary & Future **Compliance Markets**

- Marketing projects
- Sustainability supply





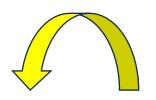








## **Environmental targets How do we monetise?**



**ESG** trades

Local
environmental
trades
Biodiversity net
gain
Hedgerow
carbon etc

Catchment baseline & uplifted biodiversity / habitats

National 'additionality' targets from Jan 23 environmental targets habitats

Catchment 'additionality' targets

Aggregate all farms

How much land would you rather not farm?

Farm-level additionality targets

Baseline biodiversity/ habitats



# Bringing it all together – a prospectus for environmental investment



Clean water

Reducing N,P & sediment

Chalk stream restoration

**Biodiversity** 

Meeting & beating Gov targets

Species recovery, nature rich landscape

Climate change

Net carbon zero farming

Sustainable food production

An investable landscape, with verified accredited outcomes



## **Environmental Farmers Group – farmer owned and led**

1. Membership Scale

- 2. Trade Natural Capital
- 3. Track Environmental Change

**Vision:** Farmers protecting & enhancing nature for the public good.

**Mission:** To harness scale & member cooperation to secure the best environmental results & financial returns for a wide range of natural capital goods and services.

- Biodiversity & Species Recovery
- Clean Water
- Net carbon zero by 2040

